

KVM and Serial Console Trade-In Program



Get the latest technology for your technology.

Upgrade now to the world's best switches and save.

Trade in your existing Raritan switches (KVM or serial) and competitor's switches* and migrate to our next generation of switches, expand your existing solution or move forward to a hybrid solution.

We're offering you this unprecedented trade-in for a limited time only. So now you can save when you upgrade to the Dominion® KX II, our state-of-the-art KVM-over-IP access solution that:

- ▶ Increases productivity and reduces Mean-Time-to-Repair by managing your servers anytime, anywhere with the industry's best video quality, mouse synchronization and virtual media capability.
- ▶ Makes your IT infrastructure more secure with centralized user access management and data encryption.
- ▶ Enables painless upgrades via the plug-and-play nature of Dominion KX II and intuitive graphical user interface.
- ▶ Provides extreme reliability to your management infrastructure with Dual Power Supply with automatic failover.
- ▶ Allows for future growth with capability to integrate with centralized management system and intelligent power management.

You'll also benefit from the Dominion SX, our enterprise-class serial-over-IP switch, with:

- ▶ The most secure serial console access and control in the market.
- ▶ Reduced downtime and Mean-Time-to-Repair by managing your console devices (routers, switches, servers) from anywhere.
- ▶ Models that support dual ethernet ports, dual power sources, and a built-in modem, for the ultimate in availability and reliability.
- ▶ Plus new layers of security to protect data centers against network intruders.

The more you know, the better you can manage.

So get started now with this unprecedented trade-in offer. Offer expires March 31, 2010.

Call your Raritan reseller or e-mail marketing.europe@raritan.com.

* Subject to approval by Raritan Inc.

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OFFER INSTRUCTIONS:

1. Trade in your existing Raritan KVM or serial console switches or competitor's switches and receive a trade-in amount based on the number of ports traded in towards the purchase of Dominion KX II, the world's best KVM-over-IP switch, or the Dominion SX, the most secure serial console server available. Rebate will be given upon receipt of old equipment.
2. Valid October 1, 2009 to March 31, 2010.

Eligible Trade-in Switches

Vendor	Products
Raritan	MasterConsole®
	Paragon
	Paragon II
	Dominion KX
	Dominion SX
Avocent®	DSR® KVM-over-IP switch
	AMX® analog KVM switch
	AutoView®
	CCM™ Console Management Appliances
	Cyclades® ACS and CS Console Servers
	Cyclades Terminal Servers

Vendor	Products
Aten/Altusen	KH1508/1516/0116
	KM0216/0432/0832
	SN108/SN116
Digi®	Digi Console Servers
HP	HP Server Console Switch
IBM®	Global Console Manager
Dell®	Remote Console Switch 2161DS and 4161DS
Lantronix®	SecureLinx Console Servers
MRV	MRV Console/Terminal Servers
Belkin®	OmniView Series

Please contact your Raritan Reseller should you wish to trade-in switches from other vendors. They will seek advice from Raritan to determine possible trade-in amounts.

END-USER OFFER INSTRUCTIONS:

This trade-in discount will be credited to the reseller's invoice. The reseller will in turn deduct their offered amount from your invoice. If products are not returned, you will be invoiced for the amount of discount. You must act by March 31, 2010.

1. Contact your reseller with details on what you would like to trade in and the details of your new purchase.
2. Provide serial numbers of your trade-in equipment, manufacturer names, model numbers and port count and type. This information will be given to Raritan which will offer a trade-in value to your Raritan reseller.
3. Your Raritan reseller will provide you with a Raritan Trade-in RMA# once the form is reviewed and approved by Raritan.
4. Send us your old KVM and serial switches within 60 days of receiving your RMA#.
5. Raritan will discount the new equipment by the determined trade-in value. The reseller will pass on their discount to your company.

- Include with the return shipment a copy of your reseller's invoice for the new Dominion KX II or Dominion SX products that you have purchased as part of the program. Make sure the RMA# is printed clearly on your shipping boxes. You must prepay all shipping charges.
- Ship RMA product to:

Raritan Europe BV
Attn: Customer Loyalty RMA# _____
Eglantierbaan 16
2908 LV Capelle aan den IJssel
The Netherlands
+31 (0)10 284 4040

RARITAN RESELLER PARTNER INSTRUCTIONS:

1. When you receive the trade-in product details from your end user, please e-mail marketing.europe@raritan.com and we will send you the trade-in request form.
2. Send the completed form to your Raritan Area Manager. Raritan will validate the request and return an RMA# and trade-in value to you so you may place the order. You may also e-mail it to marketing.europe@raritan.com or fax to +31 (0)10 284 4049.
3. Send your end-user customer the RMA# to ensure that the trade-in products are returned to Raritan within 60 days.

This advanced trade-in discount will be credited to the reseller's invoice.